


AGS AIRPORTS SALE TERMINAL, AIRSIDE AND LANDSIDE CAPACITY REVIEW

 Altitude Aviation Advisory

 United Kingdom

 Airport transaction

 2024



KEY OUTCOMES:

- Comprehensive capacity assessment
- Identification of process constraints
- Development triggers

THE NEED:



- To support the £1.53 billion sale of AGS Airports by Macquarie and Ferrovial in November 2024, Altitude Aviation Advisory required an independent capacity assessment to validate AGS's growth projections and underpin the vendor due diligence.
- AGS Airports encompasses Aberdeen, Glasgow, and Southampton, together handling over 10.2 million annual passengers in 2023.
- The review required robust analysis of terminal and airside processes, identification of capacity constraints, and a clear roadmap for future infrastructure and operational enhancements.

THE APPROACH:



- Data Integration & Validation: Consolidated schedule data, operational benchmarks, and AGS documentation to create a unified dataset for analysis.
- Capacity Analysis Framework: Applied 30th busy hour modelling and IATA ADRM standards to assess peak performance across key terminal, airside and landside operations.
- Constraint Identification: Mapped throughput limitations and pinch points at each process node, highlighting areas where demand would outstrip capacity under current configurations.
- Development Triggers: Identified triggers for development tied to passenger volumes, covering infrastructure investments, technology adoption, and process redesign.

THE SOLUTION:



- Holistic Perspective: Evaluate the end-to-end passenger journey to ensure interdependencies are understood.
- Service-Centric Targets: Align capacity enhancements with IATA Level of Service benchmarks to safeguard passenger experience.



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"EBEA Consulting's support was instrumental during this project, ensuring the highest level of detail in both operational analysis and transaction strategy. The combined expertise of our teams enabled a rigorous review of airport capacities and passenger processes, aligned with industry benchmarks. EBEA's hands-on approach and technical insight complemented Altitude's methodology, resulting in a comprehensive, actionable report. We highly value this collaboration and look forward to future projects together."

Seamus Kealey
Director
Altitude Aviation Advisory